




2021

Statewide Impact Report



STATE OF IDAHO '21 RESULTS

JOB AND SALES GROWTH

 **90**
new business

 **685**
jobs created

 **\$49M**
capital raised

 **2,630**
jobs retained

 **\$55M**
increase sales of
client businesses

 **\$736M**
combined sales of
businesses served

TIME INVESTED

 **2,033**
clients served

 **354**
trainings held

 **23,000**
counseling hours

 **3,940**
training attendees

TOTAL IMPACT



5,412 jobs created, retained
and supported



\$239M in labor
income



\$373M in value
added



\$18M in state
tax revenue



\$51M in federal
tax revenue



\$774M in total
output

25X RETURN ON INVESTMENT

DISTINCTIVE CLIENTS



47% female



25% from rural areas



GOVERNMENT CONTRACTING

2,687

counseling hours

266

new clients

36

events held

1,302

contracts awarded

7,233

jobs created

\$341M

prime contract dollars

218

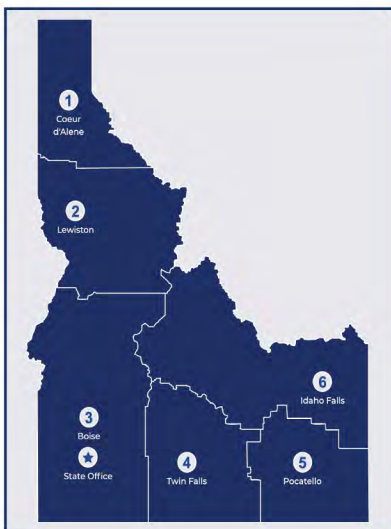
subcontracts
awarded

2,491

jobs created

\$118M

subcontract dollars

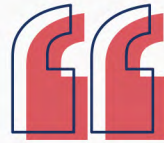


WHO WE ARE

53 PEOPLE | 23 FTE

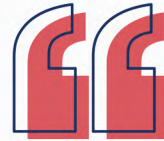
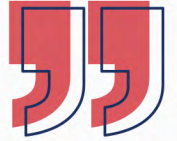
6 REGIONAL AND 9 REMOTE OFFICES HOSTED BY
THE STATE'S HIGHER EDUCATION INSTITUTIONS

REACHING ALL 44 IDAHO COUNTIES



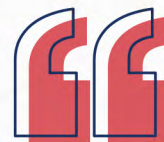
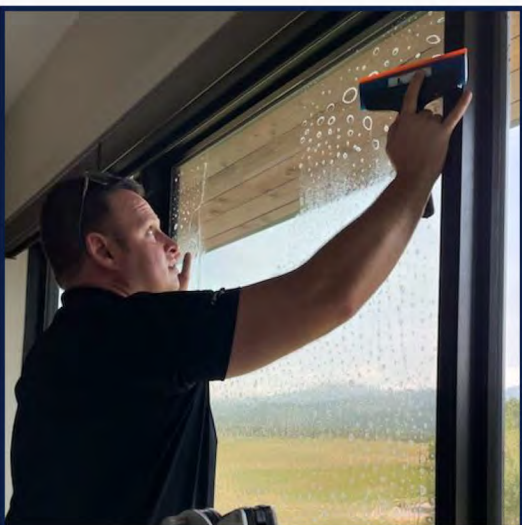
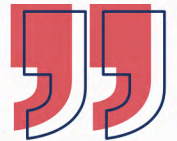
It's like having an **additional business partner** whom I can discuss my business needs with.

- Sergio Mendoza
The Liquidation Center,
Jerome



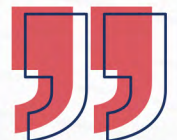
Having the **SBDC** and my consultant **along side me** for this journey has played a **big part in our success.**

- Holly Mitchell
Firefly, Boise



I'm glad the SBDC was there to **help me start**, and their information on **finding and hiring employees** will be very helpful.

- Dustin Gaylor
Divine Window Solutions
Pocatello





Questions or comments:

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